



Desmond Griffin, CFA CEO & Co-Founder

Desmond co-founded PayByPhone (formerly Verrus Mobile Technologies) and was its CEO from inception through to a successful exit, during which time PayByPhone went from a concept to a platform processing tens of millions of mobile payments annually for millions of consumers in over 100 cities around the world. Desmond is an active advisor to early stage technology companies. He holds a Bachelors of Business Administration degree from Simon Fraser University and holds the Chartered Financial Analyst designation.

Virtually unlimited opportunity for Glances mobile payment technology

The big picture is for Glance's mobile payment technology to take a chunk of cash transactions globally.

Step 1- Dominate bar/ restaurant smartphone transactions in Vancouver. Currently there are 78 live restaurants and bars, the potential market in Vancouver is 3,017 restaurants. Reference from the city of Vancouver.

Step 2- Take the model proven above and re-create it in other cities around the world.

Step 3- Use encryption technology and security functions and apply it to payment by smartphone for other services, industries and commodities.

Success in each step will impact the stock price, progress is moving quickly and early investors will be rewarded by owning the stock.

Sometimes history does repeat itself

Glance Technologies Founder and CEO, often referred to as the "King of mobile payments"

was the former co-founder and CEO of PayByPhone which was a massive success that spread to 100 countries and sold recently to Volkswagen AG.

It's the people that make the difference

I believe the Founders and management team is the most important factor contributing to the success of any early stage company. In the case of Glance you couldn't have a better management team. Desmond is truly a legend in the mobile payment space and anticipates Glance being a Billion dollar company. His vision is to make it easy and secure for anyone to make payments globally using a smartphone; they are moving quickly in achieving this goal.

Timing is everything

After Glance completed their IPO on the CSE last Fall at \$0.15 the stock shot up to \$0.35 and is now back down near the IPO price. The market low is \$0.14 and is carving out strong support in the \$0.16 range. It's a great time to position yourself in the stock at this early stage and benefit from the coming growth in the company.

Glance Technologies Inc

Share information:

Issued & outstanding: 74.1M

Market Cap: 13.34M

52 week high: 0.35

52 week low: 0.14

Exchange listings:

CSE: GET

OTCQB: GLNNF

FSE: GJ

Game changing anti-fraud technology introduced to the world

Hidden inside the Glance payment software is a state of the art anti-fraud technology that is opening the company to historic market applications to help protect merchants from fraud globally. Since inception Glance's fraud prevention technology has eliminated fraud across 78 live locations in Canada which is a major catalyst behind the adoption rate of the technology.

"We are extremely pleased with the performance of our fraud prevention technology. It is beyond our highest expectations.

We believe that our fraud prevention innovations have broad applications for virtually all non-chip & PIN payment scenarios and may be our largest asset to date," says Glance CEO Desmond Griffin, "Our fraud prevention technology is a core part of the Glance Pay platform, including our Glance Pay Anywhere technology, and may be applied to a wide variety of scenarios to help protect merchants from fraud."

Glance subsidiary Cannapay Financial to be major processor of payments for the Marijuana industry

Glance's technology is catching the eye of companies around the

world in many different industries where companies can pay a fee and royalty to white label the software which will add revenue to the bottom line and accelerate the global adoption of Glance's mobile payment and anti-fraud technologies.

The company recently announced that it has agreed to license its mobile technology to Cannapay Financial Inc. for \$1,000,000 marking the historic milestone of Glance's entry into the legal marijuana industry. Glance has a 48% stake in the company and will be a major beneficiary of the growing legal marijuana industry and legal marijuana transactions.

Glance proves technology for entry into the \$5 trillion dollar retail market

After successfully adopting the companies mobile payment and reward systems into Vancouver's restaurant/ pub industry Glance has forged ahead into adopting the technology for the retail market starting in Vancouver and soon spreading throughout Canada and into the U.S.A.



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All statements in this newsletter, other than statements of historical fact should be considered forward-looking statements. These statements relate to future events or future performance. Forward looking statements in this document include that Glance can take a chunk of cash transactions globally; that Glance can dominate bar/restaurant transactions in Vancouver; that Glance could become a billion dollar company; that Glance has game changing anti-fraud technology; that there may be global adoption of Glance's mobile payment and anti-fraud technologies; and that Glance will be a major beneficiary of the growing legal marijuana industry. These statements involve known and unknown risks, uncertainties and other factors that may cause actual results or events to differ materially from those anticipated in such forward-looking statements. Risks include that Glance's technology may not work as well as expected, may not be accepted by industries as expected, competitors may create better or cheaper technology, Glance's potential inability to attract and retain qualified people, or inability to raise sufficient funds to carry out its plans or even to continue operations, among other risks. Risks and uncertainties respecting technology companies and Glance in particular are disclosed in the annual financial or other filing documents of Glance and other technology companies as filed with the relevant securities commissions, and should be reviewed by any reader of this article.

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